

DEVELOPMENT COMMITTEE

Meeting Agenda & Notes

AMENDED: 9/18/18



DELAWARE CENTER FOR THE
INLAND BAYS
Research. Educate. Restore.

DATE & TIME: *WED September 19, 2018 at 3 PM*

LOCATION:

Center for the Inland Bays

39375 Inlet Road, Rehoboth Beach, DE 19971

Meeting called by: Mike Dunmyer, Committee Chair

Attendees: Susie Ball, Chris Bason, Bob Collins, Mike Dunmyer, Mary Knight, Richard Mais, Anna Short

AGENDA ITEMS

Call to Order: 3:03pm

Meeting Agenda

Review Old Business (20 minutes)

– Gallery One event update – Pat Coluzzi (5 minutes)

Expecting attendance of 100

Richard to donate cheese, set up in two different spots.

Wine donation:

Awaiting response from Banks Liquors (Anna has emailed and called).

Teller Wines - Mike to contact 9/20

Bin 66 - Pat to contact

Parking volunteers: Richard, Monty, + 2 volunteers recruited by CIB

Event Timeline:

5:30 - Chris to present about James Farm

Items to bring: James Farm Brochure, pledge cards/envelopes

Follow-Up Promotion:

Anything we can do in partnership with Gallery One? (Chris)

– Note: James Farm Groundbreaking: Date moved to late October/early November
[just call attention to the change; no discussion]

Bob Collins -

As of 9/18, SCC approved bid and notice of award to DelDot Entrance Portion
of Phase One construction. Up next, meeting with contractor upon return of bid.

ORPT Application submitted - \$75,000

Match from CT Funding (Hocker)

As well as DNREC and Donations

Bunting and Murray to do in-kind work, recommended by Freeman Foundation

New groundbreaking date - November

Beginning work on signage design - internal meeting to approve

– Discussion of new members for the committee; each committee member to present
two names, quick bios (15 minutes)

Process of assigning new members to the Development Committee:
Should not be a board level consideration.
Prospective members must submit formal application and CV to ED,
jointly approved by ED, DC, and chair of Development Committee, and
approved by Development Committee.
Introductory packet/information sheet needed for circulation

Mary -

Ken Sigvardson: Pharmaceutical/Biology background, volunteer, sponsor of Decker Out, full time resident, member of Planning and Zoning: Ocean View. Interested in greater involvement with the Center. Invited to join committee - accepted. Will attend Development Meeting in October.

Heather DeMarie: Invited Mary to attend women's business lunch. Involved with Bethany/Fenwick Area Chamber of Commerce (Board of Directors). Invited to join committee - considering.

Susie -

Several attempts made. Nothing yet successful.

Pat Coluzzi -

Current resources tapped. Will continue attempts.

Mike Dunmyer -

Gary Talley: So far, unable to make any CIB events. Mike attempting to get him to a CIB event. Has wealth and connections. Could be valuable resource. Ties to Dewey political scene.

Steve Montgomery: Not so much an ideal candidate, but could make recommendations for ideal candidates.

Chris -

Presentation of Board Recruitment Table

Lisa Daisey - Potential Develop. Committee Ask (Chris)

Robert Tunnell Jr. - Potential Board Ask - Additional research needed (personal contacts on existing BOD) (Chris)

Mindy Moore Tunnell - Questionable, couldn't have both Tunnells, may be better as potential ask as donor

George Bendler - Potential Develop. Committee Ask, Potential Donor

Scott Kammerer - Potential Board Ask (Anna to set up meeting with Chris/Susie)

Gerry Esposito - Potential Ask for Annual Appeal, more research needed

John Schroeder - Potential Board Ask (Pat)

Sue Ryan - Potential ask for Develop. Committee - meeting to follow up

New Business (35 Minutes)

- Discuss new development framework, planning and priorities - Mike to facilitate discussion (30 Minutes)

Note: Committee role - notes, stuffing, calls, stuffing scheduled Nov. 1

Defer to next meeting:

Strategic thinking - mandate to grow private funding footprint for the Center Framework for Sources of Funding

To prepare for next meeting: Look backwards - what have we used? what was our level of success? Then, look ahead - how can we improve and grow?

Annual Appeal:

Prior to next meeting, Annual Appeal list to be distributed for committees members to review.

- Holiday Party - December 14th at CIB Facility

- Plan kickoff for 25th Anniversary Gala

Follow up on locations

Susie has made contact with Kings Creek - venue does open up to host outside events. Meeting set up in next couple of weeks. Susie will need: budget, number of guests, date.

RBSA - Out. Not big enough. (Chris)

RBCC - Pat to contact

Nalu - Mike to contact

Committee Members

NEXT MEETING: WEDNESDAY OCTOBER 17, 2018

Adjourn: 4:42pm